



STRATEGY  
SOFTWARE  
SYSTEMS

[www.rioit.co.uk](http://www.rioit.co.uk)

[hello@rioit.co.uk](mailto:hello@rioit.co.uk)

01206 235000



“

Highly professional, they pride themselves in understanding your business and providing solutions that help grow your business.

”

Peter Carr  
Partner / Head of IT  
Fisher Jones Greenwood Solicitors



## Contents

|           |   |
|-----------|---|
| Contents  | 2 |
| 3S Method | 3 |
| Solutions | 4 |
| Contact   | 6 |

# LET'S TALK BUSINESS THEN TALK TECHNOLOGY

We're not your typical IT company.

# A UNIQUE VIEW OF YOUR BUSINESS

## Rio's 3S methodology goes beyond IT

So what is '3S'? This is how we refer to the three interconnected key aspects involved in ensuring your business has optimal IT capability. These aspects are...

### Strategy

Where is your business at right now? Where is it going? What do you want it to achieve? How do you plan to get there? Over what timescale? What opportunities are there in your marketplace? Do you want to diversify into new markets? (And many more similar questions...).

Your business is unique, and your specific IT capability must be aligned with the strategic direction you are following. No one should advise you on your use of IT without having a solid understanding of your strategy.

### Software

The only part of your IT capability which really adds direct value to your business is the software set. It is software which does the actual work - the infrastructure just enables the software to run.

Does your current combined software set deliver against your business strategy? Is it providing a return on investment? Is it making you as efficient as possible? Is it allowing you to fully exploit your niche?

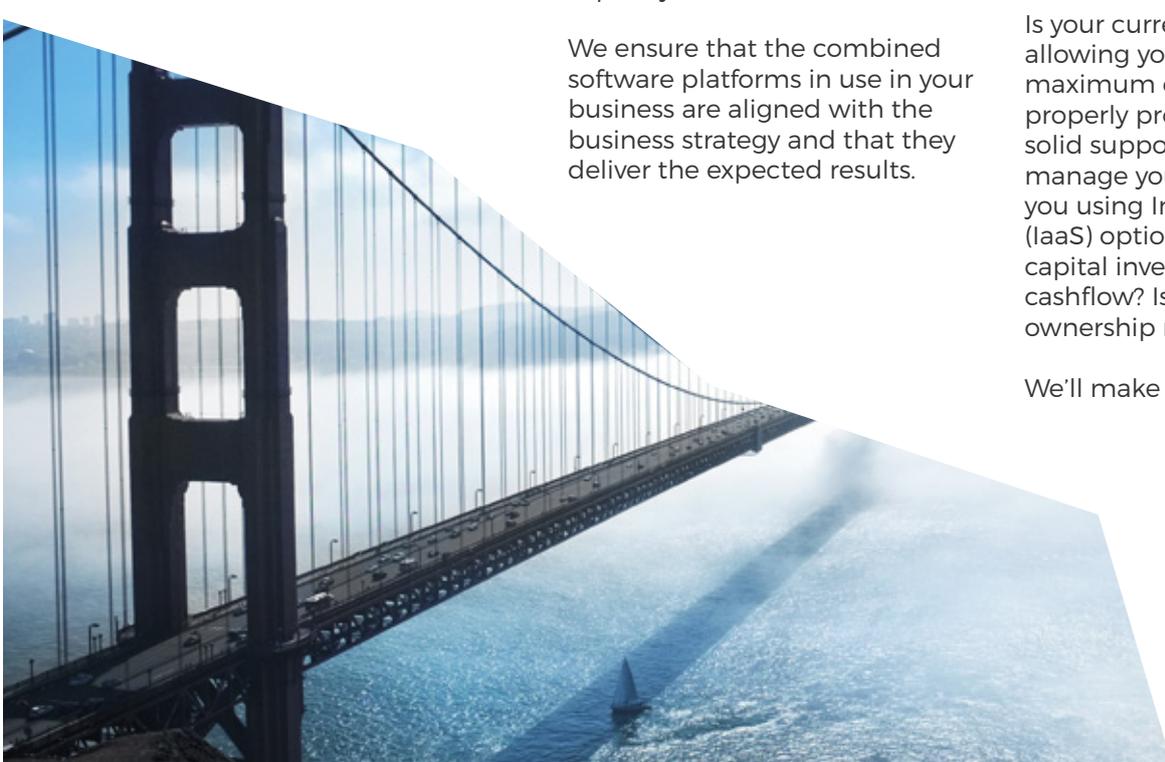
We ensure that the combined software platforms in use in your business are aligned with the business strategy and that they deliver the expected results.

### Systems

The minimum combination of infrastructure components (servers, PCs, mobile devices, cabling, internet links, printers, phone systems etc.) needed to allow that software set to operate with the required levels of performance, reliability and resilience to meet your business objectives.

Is your current infrastructure allowing your software to run at maximum efficiency? Is your data properly protected? Do you have a solid support framework to best manage your operational risk? Are you using Infrastructure as a Service (IaaS) options to minimise your capital investment and free up cashflow? Is your ongoing cost of ownership minimised?

We'll make sure this is the case.





# DELIVERING BUSINESS ADVANTAGE

## SOLUTIONS

[Discover more online →](#)

### IT in the Cloud

Use IT as a pay-as-you-go service. Cut costs, increase agility and more.

### Software Development

Realise your unique business needs with a bespoke software solution.

### Managed IT Support

Keep your IT running smoothly so you can focus on your core business.

### Business IT Strategy

Achieve your business objectives and make IT a profitable investment.

# MORE

Disaster Recovery

IT Security

IT Engineering

Data Backup & Archiving

Networking

Telephony

Internet Connectivity

Legal & Compliance

Office 365

Off-the-shelf Software

Email

Printing & Scanning

Mobility

Web Hosting

Product Selection

## Business enabler. Profitable investment.

Are these phrases used to describe IT in your business?  
Or is IT viewed as a cost?

We understand that a business' IT capability is like a chain – it's only as strong as the weakest link. That's why we don't look at your strategy, systems and software in isolation. Unlike most IT companies, we take a hollistic, commercial approach to your business.



## Why Rio?

In addition to our unique '3S' approach and 20 year pedigree, we're also an accredited technology provider, so you know you can trust the advice you're getting.

**Microsoft Partner**  
Silver Small and Midmarket Cloud Solutions



Quality Management System



Information Security Management System

# FREE CONSULTATION

We've been helping businesses achieve more for over 20 years.  
We can help you, too. Let's start by discussing your goals.

## Call us

01206 235000

## Email us

hello@rioit.co.uk

## Go online

www.rioit.co.uk

## Visit us

S5 Dugard House  
Peartree Road  
Stanway  
Colchester  
Essex  
CO3 0UL

GET IN TOUCH  
TODAY FOR A  
FREE  
CONSULTATION

Or contact us via our web form →

“

The service with Rio IT is excellent; when I need support it's always fast, efficient and great value.

Stuart Passey  
IT Manager  
Stoke by Nayland Hotel, Golf & Spa

”

“

When I look back at the project delivery systems and processes we had compared to what we have now, the difference is like night and day.

Yvonne Higgins  
Operations Director  
Bauder Ltd.

”

“

Rio are incredibly knowledgeable and efficient. We now have a coherent and innovative IT strategy designed to increase our business resilience.

Edward Smith  
Risk & Resilience Manager  
Oapark Security Systems Ltd.

”



© 2017 Rio IT Ltd.